

**THIS IS AN INVITATION TO ALL  
VENDORS.**

Come join us for this  
**National Institute  
of Governmental Purchasing**  
Event

**Reverse Trade Show**

Wednesday, October 24, 2018

8:00 am – Registration Starts and Continental Breakfast

9:30 am – Presentation and Panel Questions

“To Be Determined”

10:00 am – Start talking to the Government Entities

**Location:**

City of Sarasota Municipal Auditorium

801 N. Tamiami Trail

Sarasota, FL 34236

Vendors can sign up by going to

[www.sarasotabaynigp.org](http://www.sarasotabaynigp.org)

**Door Prizes will be given out throughout the event.**



*The Sarasota Bay Area Chapter, Inc.*  
The National Institute of Governmental Purchasing  
*Proudly Presents*

**The Sarasota Bay  
Area Chapter of  
NIGP Reverse  
Trade Show**



**This is the perfect opportunity to position  
your brand and enhance your market position**

The Sarasota Bay Area Chapter of the National Institute of Government Purchasing (NIGP) Reverse Trade Show is a unique concept bringing together government purchasing professionals with suppliers in an educational and interactive way.

The purpose of the Reverse Trade Show is to provide a platform for networking, product presentations, contracting guidelines and education. Representing over \$3B in purchasing power the SBAC of the NIGP is dedicated to enhancing the government procurement process, providing worthy partners the chance to market their products and services and increase the cooperation between suppliers and procurement executives.

**About the Sarasota Bay Area Chapter  
of the National Institute of Government Purchasing (SBAC)**

The Sarasota Bay Area Chapter of NIGP is a non-profit association recognized by the National Institute of Governmental Purchasing (NIGP). The SBAC of NIGP is led by elected purchasing professionals. Members are Purchasing Officers, Agents, Buyers, Managers, etc...and anyone associated with the purchasing functions in the public sector. The purpose of this organization is to establish and maintain professional function and stature for the field of public sector purchasing and materials management.

**Registration Cost:**

Early Bird Registration (Before August 1)	\$60.00 (\$30.00 discount)
Come Timely Registration (After August 1)	\$75.00 (\$15.00 discount)
Regular and at the Door (After Sept 3)	\$90.00

**Early Bird and Come Timely Registration includes:**

- Registration for one individual
- One free tote bag
- Free Pen
- Free note pad
- Free Continental Breakfast
- Free presentation and Panel Discussion.
- Access to local agencies and Purchasing Officials

**Regular and at the Door Registration includes:**

- Free Continental Breakfast
- Free presentation and Panel Discussion on Doing Business
- Access to local agencies and Purchasing Officials

**Sponsorships** – Please let us know if you would like to sponsor this event. Sponsorship Deadline July 1, 2018.

**Gold Level - \$600.00**

- 3 passes to the Reverse Trade Show
- All items included in the Early Bird Registration
- Post lunch with participating staff
- Sign or Banner (4' x 4') identifying your sponsorship
- Sponsor Logo on SBAC Website for 24 months
- 1/2 Page Ad in the Entity Directory
- Small Table

**Silver Level - \$400.00**

- 2 passes to the Reverse Trade Show
- All items included in the Early Bird Registration
- Sign or Banner (3' x 3') identifying your sponsorship
- Sponsor Logo on SBAC Website for 12 months
- 1/4 Page Ad in the Entity Directory

**Bronze Level - \$200.00**

- 1 pass to the Reverse Trade Show
- All items included in the Early Bird Registration
- Sign or Banner (2' x 2') identifying your sponsorship
- Sponsor Logo on SBAC Website for 6 months
- 1/8 Page Ad in the Entity Directory

**Special Sponsorships**

If you are interested in sponsoring the Continental Breakfast, the Post Lunch or the Entity Directory please contact us. If you are interested in purchasing an ad and not a sponsorship, please contact us for pricing.

To register or for more information go to:

[www.sarasotabaynigp.org](http://www.sarasotabaynigp.org)  
or  
[sbacrts@sarasotabaynigp.org](mailto:sbacrts@sarasotabaynigp.org)

SBAC RTS  
C/O Carol Lichon, Treasurer  
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